

# CURRICULUM VITAE

**Dr. SANDEEP KUMAR RAI**

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## Objectives

- To achieve success by constant learning and completing the assigned work.
- To combine my skills and experiences of teaching as a member of organization.

## Teaching Experiences

- As Assistant Professor in Department of Commerce in Dr. Ghanshyam Singh Mahavidyalaya, Soyepur, Lalpur, Varanasi from 19th November 2020 till now.
- As Assistant Professor in Department of Commerce in Acharya Sitaram Chaturvedi College for Women, Ramnagar, Varanasi from 21<sup>st</sup> Dec. 2010 to 18th November 2020.
- As Guest Faculty in MBA from 1<sup>st</sup> Feb 2010 to 20<sup>th</sup> Dec 2010 in Pinnacle School of Management and Technology, Varanasi

## Extra-Curricular Activities

- Google Classroom
- E-Content on YouTube channel

- Work as Treasurer in ICSSR Sponsored National Seminar on ‘Environment, Economy, Culture and Technology: A Way Forward to Viksit Bharat.’ Held on 16<sup>th</sup> and 17<sup>th</sup> March 2026 organised by Department of Geography, DR. Ghanshyam Singh Mahavidyalaya, Soyepur, Lalpur, Varanasi
- Work as Organising Secretary in National Seminar on ‘GST in India’: One Nation One Tax. On 7<sup>th</sup> Oct. 2017 organised by Faculty of Commerce, Acharya Sitaram Chaturvedi Mahila Mahavidyalaya, Ramnagar, Varanasi.
- Life Time Member of Indian Accounting Association, Membership No.: MIR-01.
- Member of Editorial Board of International Journal of Banking, Finance and Digital Marketing.
- Managing Editor in South Asian Journal of Commerce and Management (*ISSN: 0975 – 8259*).
- Managing Editor in International Journal of Commerce and Social Sciences (*ISSN: 2231 – 5888*).

### Academic Qualification

- Ph.D. in Finance from Banaras Hindu University, Varanasi in 2009.
- M.Com. in Finance from M.G.K.V.P., Varanasi in 2005.
- B.Com. from M.G.K.V.P., Varanasi in 2003.

### Computer Skills

- MS DOS, Window 98 & Onwards
- MS-Office & Visual Basic.
- Tally.

### Paper Publications

- “Impact of Global Recession on Indian Cement Industry (With Special Reference to ACC Limited)” in THE IUP JOURNAL OF MANAGERIAL ECONOMICS, the ICFAI Press, Vol. - , Issue - , February 2011. Pg. No. 35-49 ISSN: 0972-9305

- “Growth of Corporate Sector in India” in ICFAI READER, the ICFAI University Press, Vol. XII, Issue – 12, December, 2009. Pg. No. 26-31 ISSN: 0972-5091
- “Public Companies in India” in BIZCRAFT, Vol. 3, No. 2, Mar. – Sep. 2009. Pg. No. 57-63.
- “Determinants of Corporate Profitability in India” in GLOBAL JOURNAL OF BUSINESS MANAGEMENT, Vol. 3, Number 1, June 2009. Pg. No. 21-29 ISSN: 0973-8533
- “SIP the Evergreen Mantra for Equity Investing” in CHANGING PERSPECTIVES OF BUSINESS EXCELLENCE, a edited book by Prof. P. N. Jha and Dr. Amit Gautam, School of Management Sciences, Varanasi, First Edition, March, 2009. Pg. No. 226-229 ISBN: 978-81-907612-1-8
- “Growth of Corporate Sector During the Ninth Five Year Plan Period” in THE KASHI JOURNAL OF COMMERCE, Vol. V, Number 2, July – December 2008. Pg. No. 38-46 ISSN: 0973-3310
- “A Conceptual Framework of Profit and Profitability” in ANUSILANA, Research Journal of Indian Cultural, Social & Philosophical Stream, Vol. VI, Number II, 2008. Pg. No. 81-86 ISSN: 0973-8762
- “Impact of FDI on GDP in India” in ANVIKSHIKI, Bi-Monthly International Journal of All Research, Vol. 5, Number 2, March – April 2008. Pg. No. 61-66 ISSN: 0973-9777
- “Indian Micro-Finance: A Conceptual Study” in KSHITIJ, the Handbook of Seminar Proceedings 2007-08. Pg. No. 23-29
- “Leadership In 21<sup>st</sup> Century” in MODERN MANAGEMENT PRACTICES: ISSUE AND CHALLENGES, a edited book by Prof. S.K. Singh, Faculty of Management Sciences, BHU, Varanasi. Pg. No. 137-143 ISBN: 978-81-910750-1-4.

### Workshop /Training

- Short Term Programme (STP)/ Faculty Development Programme (FDP) on Information and Communication Technology (Course Code – STP/FDP-O-02) organised by University Grant Commission- Malviya Mission Training Centre- Central University of Gijarat from January 05<sup>th</sup> to 10<sup>th</sup>, 2026

- “NEP 2020 Orientation & Sensitization Programme” under University Grant Commission, Malviya Mission Teacher Training Programme (UGC-MMTTP) organised by joint collaboration with Malviya Mission Teacher Training Centre (MMTTC), Department of Education, Mahatma Gandhi Kashi Vidyapith, Varanasi and Teacher Education Department & Teacher’s Reskilling Cell, Tilakdhari PG College, Jaunpur from November, 10<sup>th</sup> to 18<sup>th</sup>, 2025.
- One day workshop on “Ozone Layer, Climate Change and Environmental Conservation – A Need of 21<sup>st</sup> Century” organised by Department of Geography, DR. Ghanshyam Singh Mahavidyalaya, Soyepur, Lalpur, Varanasi held on September 16<sup>th</sup>, 2025.
- One day workshop on “Unlocking AI’s Role in Accounting and GST” organised by Inspira Research Association – IRA, India & Indian Accounting Association (IAA), Jaipur Chapter held on September 06, 2025.
- Three Day Faculty Development Programme on “Citation & Reference Management for Scholarly Writing” organised by IQAC, NSB Bangalore in collaboration with Mendeley, Netherlands from February 26<sup>th</sup> to 28<sup>th</sup>, 2024.
- One day workshop on “Strategies in Response to New NAAC Assessment” sponsored by UPHESC, Lucknow and organised by IQAC, M.G.K.V.P., Varanasi held on 18<sup>th</sup> November, 2017.
- Participated in VITARKA, National workshop on Emerging strategies for sustainable growth and competition held on 1<sup>st</sup> to 3<sup>rd</sup> March, 2012.
- Teacher Training Programme under Centre of Excellence Project on continuous Evaluation in Higher Education, organised by Faculty of Education, M.G.K.V.P., Varanasi, held on November 24<sup>th</sup> to 30<sup>th</sup>, 2011.
- National workshop on Research Methodology (UGC sponsored) jointly organised by Department of Education and Department of Commerce, DAV PG College, BHU, Varanasi on March 20-31, 2010.
- “2<sup>nd</sup> Workshop on Research Methodology (Data Analysis & Interpretation)” held on 10<sup>th</sup> and 11<sup>th</sup> March, 2007, organized by Faculty of Commerce BHU, Varanasi.
- “Workshop on Research Methodology for Beginners” held on 7<sup>th</sup> January, 2006, organized by Faculty of Commerce, BHU, Varanasi.

### Paper Presentation in Conferences/Seminars

- The Role of Commerce and Management in creating smart India, in two day National Seminar and 3<sup>rd</sup> Annual Conference of IAMMD on Smart City Vs Smart Village: A path towards start up India-opportunities, Issues and Challenges, organised by Faculty of Commerce and Management Studies MGKVP, Varanasi in association with IAMMD and sponsored by Department of Higher Education, Government of Uttar Pradesh, Lucknow held on 10-11 May 2017.
- Participated in the National Conference on “Mergers and Acquisition in India”, organised by the Faculty of Management Studies, BHU on March 1-7, 2017.
- “Higher and Acquisition in Mutual Funds” in the multi Disciplinary International Seminar on “Emerging Innovation strategies in Management, Commerce, Economics, Education and other Disciplines, organised by Institute of Management Excellence and Innovations, Lucknow, held on 24-25 Feb, 2013.
- Impact and challenges of Implementation of IFRS in 35<sup>th</sup> All India Accounting Conference and International Seminar on Accounting Education and Research, organised by Indian Accounting Association Saurashtra Branch, Rajkot and Department of Business Management, Saurashtra s, Rajkot held on Jan, 5-6, 2013.
- A study on special Economic Zone and their implication on sustainable Development in the National Seminar on Sustained Development in Globalised Era, organised by Institute of Development Studies, Varanasi and Department of Commerce DAV PG College, Varanasi, held on Feb. 3-4, 2012.
- Financial Management in NGO in National Seminar on Social Work Education : Issue Prospects and Challenges, organised by Department of Social Work, MGKVP, Varanasi on Feb, 26-27, 2011.
- “Impact of Global Recession on Indian Cement Industry (With Special Reference to ACC Limited)” in the 62<sup>nd</sup> All India Commerce Conference, Annual Conference of Indian Commerce Association held from 10<sup>th</sup> to 12<sup>th</sup> October, 2009, at Maharshi Dayanand Saraswati University, Ajmer, Rajasthan, India.
- “Knowledge Management in India: Strategies and Issues” in the XIII National Seminar on “Managing Knowledge Capital in Current Scenario”, held on 20<sup>th</sup> & 21<sup>st</sup>

February, 2009, organized by Shri Ram Murti Smarak College of Engineering & Technology, Bareilly.

- “Indian Market in Current Financial Turmoil” in the National Seminar on “Corporate Management Practices in Globalized Era”, held on 31<sup>st</sup> Jan. and 1<sup>st</sup> Feb. 2009, organized by Department of Commerce, Mahatma Gandhi Kashi Vidyapith, Varanasi.
- “SIP the Evergreen Mantra for Equity Investing”, in the National Seminar on “New Dimensions in Management: Striving for Business Excellence”, held on 18<sup>th</sup> & 19<sup>th</sup> October, 2008, organized by School of Management Sciences, Varanasi.
- “Knowledge Process Outsourcing & Business Process Outsourcing”, in the 2<sup>nd</sup> International Conference on “Management, Sciences and Arts”, held on 15-17 September, 2008, organized by Faculty of Management Studies, Gurukul Kangri University, Haridwar, Uttarakhand, India.
- “Knowledge Process Outsourcing” in the National Conference on Management: Beyond Repertoire” held on 2<sup>nd</sup> & 3<sup>rd</sup> February, 2008, at School of Management Sciences, Varanasi.
- “Indian Micro-Finance: A Conceptual Study”, in the National Seminar on Changing Dimensions in Financial & Insurance Sectors held on 15<sup>th</sup> & 16<sup>th</sup> December, 2007, at School of Management Sciences, Varanasi.
- “Impact of Globalization on Indian Economy”, in the National Seminar on Globalization of “Indian Economy: Opportunities & Challenges” held on 6<sup>th</sup> and 7<sup>th</sup> October, 2007, organized by School of Management Sciences, Varanasi.
- “Changing Structure of Retailing in India” in the National Seminar on “Organized Retailing in India: Issues and Concerns” held on March 29, 2007, organized by Department of Commerce, UGC: SAP-DRS (Phase-I), University of Lucknow, Lucknow.
- “B. P. O. in India – Future Prospects” in the National Conference on “Changing Business Scenario & Information Technology” held on 23<sup>rd</sup> & 24<sup>th</sup> February, 2007 at School of Management Sciences, Varanasi.
- “Derivatives Markets and Stock Decision” in 59<sup>th</sup> All India Commerce Conference, Annual Conference of Indian Commerce Association held from 28<sup>th</sup> to 30<sup>th</sup> December, 2006, at Faculty of Commerce and Management Studies, Andhra University, Visakhapatnam, A.P., India.

- “Foreign Direct Investment: Impact on GDP”, in the National Seminar on “Financial Sector Reforms in India” held on February 24-25, 2006, organized by Faculty of Commerce, B. H. U., Varanasi.

### Webinar

- International Webinar on “Work Culture in Changing Times” organised by Department of Commerce, Mahatma Gandhi Central University, Bihar in association with University of Guadalajara, Mexico on August 4<sup>th</sup>, 2020.
- International Webinar on “COVID – 19: Changing Research Scenario” organised by IQAC and Department of Science, Swantrata Sangram Senani Vishram Singh Government PG College, Chunar, Mirzapur on May 15<sup>th</sup>, 2020.
- National Webinar on COVID 19 Changing Dynamics Around the Globe Organised by Sunbeam Women’s College, Varuna , Varanasi held on may 09-10, 2020.
- Two Days National Webinar on “Managing Personal Finance During COVID – 19” organised by Government PG Colleg, Obra, Sonbhadra in association with Indian Accounting Association, Mirzapur Branch, Mirzapur on May 06<sup>th</sup> and 07<sup>th</sup>, 2020.
- National Webinar on “Higher Education: Challenges and Opportunities during Post Lockdown” organised by School of Management Sciences, Varanasi held on May 05<sup>th</sup>, 2020.
- International Webinar on” Role and Impact pf Mass Media and Social Media in Our Locked Down Lives” organised by IQAC, School of Management Sciences, held on April 30, 2020.

### Hobbies

- Listening Music, Reading Books, Travelling and Interacting with new persons.

**Personal Information**

Father's Name : Late Dr. Awadhesh Kumar Rai  
Mother's Name : Smt. Vindu Kumari Rai  
Date of Birth : 25<sup>th</sup> December, 1984  
Marital Status : Married  
Language : Hindi, English  
Nationality : Indian.

**Date:**

**Place: Varanasi**

**(Sandeep Kumar Rai)**