

RESUME

RAN VIJAYA RAI

(Presently, working as **Astt. Prof., Dept. of Commerce & Management, DGSM, Soepur, Varanasi**)

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Father's Name : Late Markandeya Rai
Mother's Name : Smt. Shakuntala Rai
Date of Birth : 5th December 1971
Nationality : Indian
Gender : Male
Marital Status : Married and have two children
Language Known : English & Hindi



Educational Qualification

Sr. no.	Degree	University/ Board	Status / Percentage/ Year of Passing	Topic /Specialization /Subjects
1.	Ph. D. (In Management)	Banaras Hindu University	Awarded, As per UGC 2009 Regulations, in 2013	Purchase Practices in Select Indian Tractor Manufacturing Organizations
2.	M.B. A.	Manipur University	Passed with 64.16%, in 1999	Marketing Management & Information Systems Management
3.	B. Tech.	Allahabad University	Passed with 73% , in 1995	Agri. Engg.
4.	Intermediate	U. P. Board	Passed with 65.2%, in 1989	Physics, Chemistry, Mathematics, English, General Hindi
5.	High School	U. P. Board	Passed with 57.17%, in 1986	Hindi, English, Mathematics, Science, Social Science, Biology

Other Courses

- Completed one year **Diploma Course in Vedic Mathematics in 2024** with 8.50 grade point from BHU, Varanasi
- Participated three months "**Executive Program in Digital Marketing (EPDM)**" from IIM, Jammu
- Participated in programme on "Enterprise Resource Planning (SD)" conducted by Centre for Development of Advanced Computing (C-DAC), Noida from 3rd November 2008 to 5th December 2008.

Experience

- Four Months Teaching Experience as Assistant Professor at GBAMS, Mirzapur (Affiliated to M G Kashi Vidyapeeth, Varanasi).
- Having about 4 Years Marketing experience for Tractors (International Tractors Ltd., Hoshiarpur - SONALIKA Tractors) & VST Tillers Tractors Ltd., Bangalore (Mitsubishi Tillers & Tractors).
- Having about 4 Years working experience for NGO.

Recent Participation in Seminar, Workshop, Training etc.

- Participated and presented paper entitled "**The GIG Economy in India: Opportunities, Challenges And The Way Forward Towards Viksit Bharat**" in the ICSSR Sponsored Two Days (16-17 March 2026) **National Seminar on "ENVIRONMENT, ECONOMY, CULTURE AND TECHNOLOGY: A WAY FORWARD TOWARDS VIKSIT BHARAT"** organized by Dept. Geography,
- Participated in **One Week Workshop (16 - 20 Feb. 2026)** on "**Transforming Pedagogy in Higher Education: Sciences, Social Sciences, Humanities, and Management**" organized By IUCTE , BHU, Varanasi (An Autonomous Institution of UGC, MoE, GOI).

- Participated in **one month** online internship in “**RESERCH TRAINING**” from 24.09.2025 to 24.10.2025 (weekdays only one and Half hrs. daily) organized by **MSME- Technology Development Center (PPDC), GOI, Agra.**

Important Contribution

- Gave feedback against email & Letter received dated 15/5/2016, 13/10/2016 and 30/3/2017 from Ministry of Finance (GOI) for Revision of Manuals issued in 2006 on Policies and Procedures Purchase of Goods, Works & Consultancy reg.

Other Certificates of The Ministry of Skill Development & Entrepreneurship (GOI)

- For the role of **Rooftop Solar Photovoltaic Entrepreneur** (QP No.- SGJ/Q0104) conforming to National Skill Qualifications Framework (**NSQF level -6**).
- For the role of **Yoga Trainer** (QP No.- BWS/Q2203) conforming to National Skill Qualifications Framework (**NSQF level -5**) with Grade A.